

FULLY MANAGED MOTORING FOR RETAIL BUSINESSES





5 STAR RATED SERVICE

REDUCE COSTS MINIMISE DOWNTIME KEEP YOUR DELIVERY TEAMS MOVING

At Find & Finance, we don't just help you buy vehicles — we help you own them better. From sourcing to resale, we deliver a smarter, safer, and more cost-effective way to manage your fleet.



WHY FIND & FINANCE FOR THE RETAIL INDUSTRY

A new era of fully managed motoring for retail businesses. We're not a dealership. We're your strategic partner.

What makes us different?

- » Independent advice – no sales targets, no preferred suppliers
- » Whole-of-market sourcing and finance for retail fleets of all sizes
- » Nationwide coverage with a local feel – real people, no call centres

Outcome: Lower lifetime cost of ownership, safer roadside operations, and less downtime.

OUR BRAND PROMISE



SIMPLE

We manage everything: sourcing, finance, inspections, servicing, repairs, resale – so you don't have to. One team. One process. One less thing to worry about.



SAFE

Every vehicle undergoes rigorous checks: road tested, and comes with a minimum 12-month warranty. We implement clear safety protocols for delivery operations.



SPECIAL

Every retail fleet is different: we tailor solutions with telematics, immobilisers, and secure storage for goods.



MORE INFO:



0333 006 3825



sales@findandfinance.co.uk



www.findandfinance.co.uk



COMPLIANCE, SAFETY & RISK REDUCTION

ROAD-READY, SAFETY FIRST:

- ✓ Background checks, mechanical inspections, and road testing before delivery
- ✓ Data-led risk management and driver behaviour insights
- ✓ Clear incident protocols for fast resolution



CASE STUDY: NATIONAL RETAILER

Challenge: a leading retailer needed a national fleet of delivery vehicles prioritising uptime and compliance.

Approach:

- ✓ Sourced and configured fit-for-purpose vans with branded conversions
- ✓ Implemented proactive aftercare and telematics for utilisation and safety insights

Result: Improved reliability, streamlined operations, and maximised equity return at return at resale.

360° FLEET LIFECYCLE



FIND

Fit-for-purpose vehicles, whole-of-market finance, and industry-leading safety checks.



MANAGE

Servicing, MOTs, repairs, warranty claims, and accident management – plus telematics and immobilisers for risk control.



RESELL

Professional resale for maximum equity return and reduced onward costs.

WHY IT MATTERS

The right vehicle, managed properly, resold at the right time = real savings. Let's unlock real savings for your fleet.

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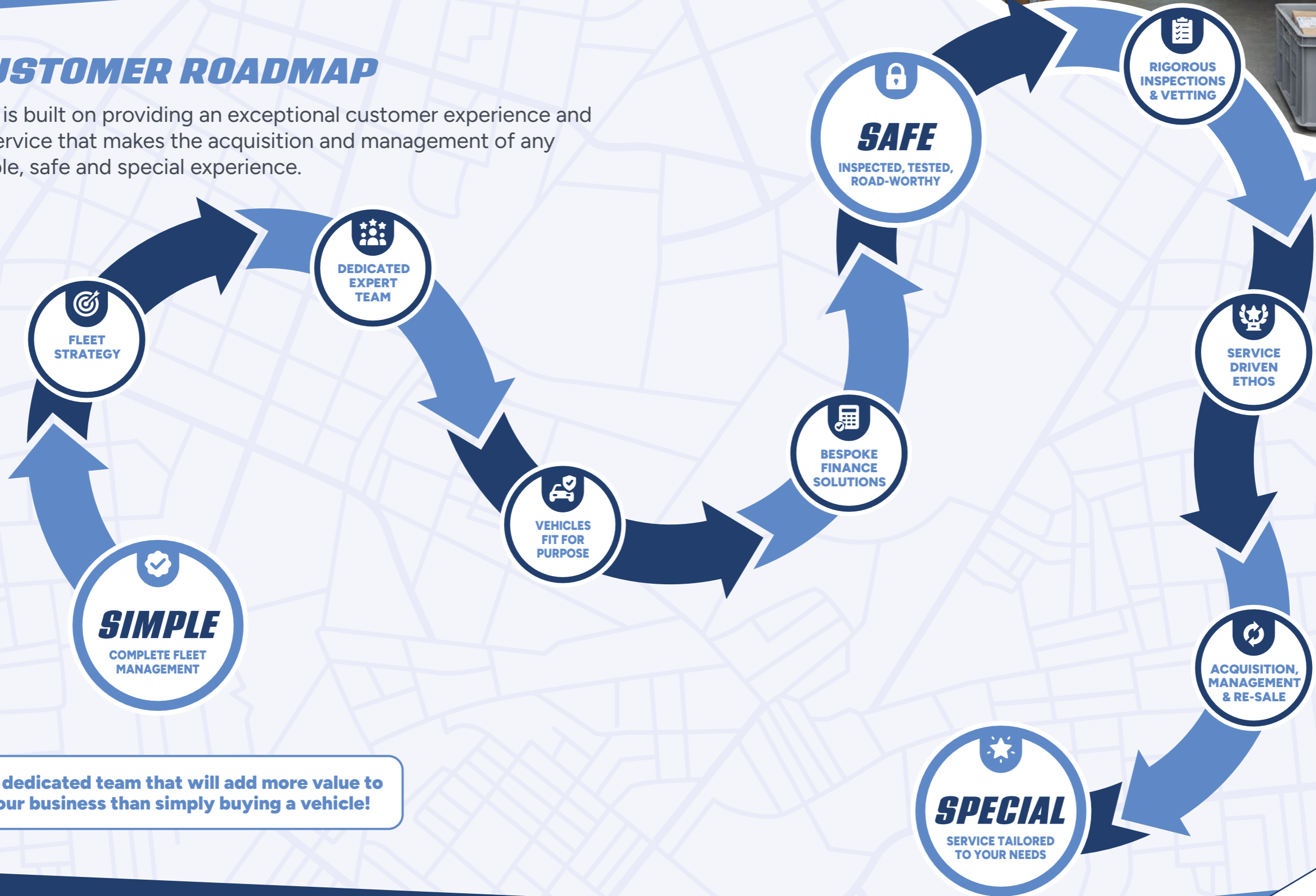
WHY USE US


You get a dedicated and experienced team that will manage all aspects of your vehicle fleet, reducing risk of repair, vehicle down time and overall cost of ownership!



OUR CUSTOMER ROADMAP

Our company is built on providing an exceptional customer experience and a first-class service that makes the acquisition and management of any vehicle a simple, safe and special experience.



 **A dedicated team that will add more value to your business than simply buying a vehicle!**

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BUSINESS VALUE FOR RETAIL

TURN FLEET INTO A STRATEGIC ADVANTAGE:

- ✓ Save £3,000–£6,000 per vehicle over its lifecycle
- ✓ Reduce downtime with proactive maintenance and rapid incident response
- ✓ Improve safety outcomes for delivery operations

Why it matters:

Less firefighting, fewer surprises, and predictable costs.



SPECIALIST VEHICLES FOR THE RETAIL INDUSTRY:

Food Retail:

- ✓ Fit-for-purpose refrigerated vans and LCVs for perishable goods
- ✓ Options for shelving and branded conversions

Non-Food Retail:

- ✓ Delivery vans optimised for payload and route efficiency
- ✓ Secure storage solutions for high-value items

Delivered ready to work:

Every unit inspected, tested, and delivered road-ready.

RESULTS & TESTIMONIALS

Read how dedicated our support helps businesses save and keep fleets moving.

“Uptime is everything. The vans arrived ready to work and the aftercare is first-class.”

“As a busy business, we generally don’t have time to buy and check vehicles. Find & Finance do everything and I mean everything.”

“They turned fleet from an expense into a controllable investment – and our stores felt the difference in on-time deliveries.”

“Informative, knowledgeable and very good at managing expectations.”

NATIONWIDE COVERAGE

UK coverage for tyre response fleets. Quick response and tailored advice wherever you operate.



UK coverage for tyre operations

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find&finance COMMERCIAL Simple · Safe · Special

REAL PEOPLE, DEDICATED SUPPORT FOR YOUR FLEET

People you can call – not a call centre. You'll have direct access to dedicated contacts for procurement, conversions, aftersales, and account management—real people who know your business, understand your fleet, and are always ready to help when you need them, providing expert guidance and personalised support every step of the way.

 **Nationwide support
with a local feel.**

MIKE KIRBY DIRECTOR



Mike brings years of experience in the automotive and finance industries, with a vision to create a customer-first business model that makes finding and financing vehicles simple, transparent, and enjoyable. His leadership focuses on innovation, partnerships, and ensuring clients enjoy a premium service at every stage of their journey.

NICOLA KIRBY HEAD OF FINANCE



With a sharp eye for detail and extensive financial expertise, Nicola oversees all aspects of company finance. She ensures that our clients benefit from the best possible rates, structures, and solutions tailored specifically to their individual needs, while also maintaining the long-term financial strength, stability, and growth of Find and Finance.

SUNNY BHAMRA OPERATIONS MANAGER



Sunny plays a vital role in coordinating vehicle inspections, deliveries, and customer aftercare. Known for his attention to detail and approachable manner, Sunny ensures every car meets the highest quality standards before it reaches our clients, while also providing ongoing support through vehicle health checks and expert advice.

AARON FIRTH HEAD OF COMMERCIAL SALES



Aaron specialises in helping businesses source and finance commercial vehicles that fit their needs perfectly. With deep knowledge of the commercial market, he ensures clients get vehicles that boost efficiency, reliability, and value. Aaron's goal is to make vehicle acquisition hassle-free for business owners and fleet managers alike.

ARUN SINGH HEAD OF MARKETING



Arun leads our marketing strategy, ensuring the Find and Finance brand reaches and resonates with clients nationwide. With a strong background in sales, digital, and campaign marketing, he focuses on creating engaging content, clear communication, and initiatives that strengthen customer relationships and drive growth.

MIKE TRUEMAN HEAD OF OPERATIONS



Mike is the driving force behind the smooth running of our operations. Overseeing logistics and process optimisation, he ensures every client experience is smooth and hassle-free. His dedication means vehicles are carefully sourced, thoroughly inspected, and delivered with efficiency and precision, upholding our high standards of service.

ELLISON HOLT SYSTEMS MANAGER



Ellison manages the systems and technology that keep Find and Finance running smoothly. From data security to workflow optimisation and software integration, he ensures the team has the tools needed to deliver a first-class service. His focus on innovation and continuous improvement helps us stay efficient, agile, and responsive to client needs.

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READY TO SIMPLIFY FLEET MANAGEMENT?

If you want smarter fleet management, less downtime, and real savings – talk to your dedicated fleet expert today...

FIND OUT MORE



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